IT JAYA

IT Solutions for the rest of us

Business Profile
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1 About IT Jaya

IT Jaya is a premier solution developer and provider for businesses. We were established in 2003. Through the capitalization of our own resources and having synergistic alliances with leading business partners, we aim to be a leader in providing quality and yet affordable solutions in Malaysia.

As IT Jaya has a wide range of experience in Information Technology (IT), the products and services offered are broad. In effect, IT Jaya provides a broad range of consultancy services and solutions in the IT arena with the core focus in the following:

- IT Infrastructure and Services (IIS)
- Security and Recovery (SNR)
- Digital Communication Solution (DCS)
- Business Software Suite (BSS)
2 Business Software Suite

These are generally software applications that help a business increase productivity or measure their productivity. The following are what we offer.

<table>
<thead>
<tr>
<th>No</th>
<th>Application</th>
<th>Trademark</th>
<th>Description</th>
</tr>
</thead>
</table>
| 1  | Customer Relationship Management | IT JAYA   | Helps you to build more profitable customer relationships and decrease operating cost. Modules include:  

  - Sales Force Automation  
  - Customer service & Support  
  - Enterprise marketing automation  
  - Market Analysis  

| 2  | Smart Business Suite             | Smart     | Business Software targeted at Retail Sector and able to remote access & control business "online", anytime and anywhere  

  - Accounting  
  - Inventory  
  - Point-Of-Sales  

| 3  | Hewis Business Suite             | HEWIS     | Comprised of a range of financial applications to help manage from small to large industries. Made up of the following interdependent modules:  

  - Inventory  
  - Accounting  

Targeted at Trading & Manufacturing Sector  

| 4  | Software License Inhibition Management | SUSE      | Involves the use of an open source based operating system that is stable, secure and user friendly. Includes:  

  - Word processing  
  - Spreadsheet  
  - Presentation  

| 5  | Novell Solutions                 | Novell    | Novell is the leading provider of information solutions that leverages on cross-platform technology and open source software. Includes:  

  - Server management  
  - Identity management  
  - Patch management  


3 Digital Communication Solution

There are more evolved ways to let people know about your business. Our Digital Communication Solution (DCS) are there to meet your marketing needs and to improve your branding.

3.1 Web Brochure

This is our best-selling package where you will have professional web design and development for brand awareness. Here, the needs of your organization will be analyzed in great detail to meet your needs. Finding out the purpose of your website is crucial to its success. Your purpose could be:

- Prospect generation
- Direct Sales
- Business-to-business sales
- Customer support
- Education

Whatever your organizational marketing plan, let us assist you to make it a success.

3.2 Web Ready

Looking for a fast and professionally designed website with a limited budget? We have the package for you. Just choose the ready-made designs and you are web ready! There are many to choose from and just by adding your details, you will have your site ready in less than 5 working days!

3.3 Digital Marketing Portal

This package aims to generate new leads while actively maintaining the relationship with existing customers through digital means. It consists of a package of a dynamic website, content management system, web traffic management, relationship management via email, sms and fax marketing.
If you plan to have the web as an **ACTIVE** marketing tool for your organization, this easy-to-use solution is the answer for you.

### 3.4 Web Hosting and Domain Registration

#### 3.4.1 Web Hosting

We offer competitive web hosting. We have standard and customized packages available. The options include:

<table>
<thead>
<tr>
<th><strong>Linux Server (Most popular)</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>• <em>Unlimited</em> bandwidth</td>
</tr>
<tr>
<td>• Unlimited email pop accounts</td>
</tr>
<tr>
<td>• Unlimited email alias / forwarding</td>
</tr>
<tr>
<td>• Unlimited email Autoresponders</td>
</tr>
<tr>
<td>• 3 types of Webmail</td>
</tr>
<tr>
<td>• Clam Anti Virus</td>
</tr>
<tr>
<td>• Spam Filtering</td>
</tr>
<tr>
<td>• 24/7 Unlimited FTP Access</td>
</tr>
<tr>
<td>• PLESK / CPanel Control Panel</td>
</tr>
<tr>
<td>• Live Statistics / Raw Log Files</td>
</tr>
<tr>
<td>• <em>Unlimited</em> MySQL Connection</td>
</tr>
<tr>
<td>• PHPMYADMIN Tool</td>
</tr>
<tr>
<td>• MS Frontpage Server Extension Support</td>
</tr>
<tr>
<td>• Perl, CGI, JAVA, PHP, SSI, Phython, C / C++</td>
</tr>
</tbody>
</table>
Linux Server (Most popular)

- Password Protected Directory
- Shockwave, Flash, Quicktime, Real Video, Windows Media
- Image Magik, Crontab, Custom MIME Type
- BBCLone v.0.33.1 Web Counter
- Gallery v 1.4.2 Photo Gallery
- GTChat v 0.93 Web Chat
- 30 Days Money Back Guarantee
- Based in Cyberjaya

3.4.2 Domain Name Registration

- International
  - .com / .net / .org / .us / .info / .biz / .name /

- Malaysia
  - .name.my (Personal)

3.5 Multimedia Production

Impress your clients and audience with professionally developed multimedia presentation. Suitable for:

- Event & Seminar
- Commercial Presentations
- Wedding Special
4 Corporate and IT Training

Looking at ways to improve your productivity? Train your employees with IT Jaya! We offer **HRDF Claimable** corporate training programmes and luncheon talks. You will be experiencing learning via qualified trainers.

**IT Training**
- Linux System Administration
- Open Office
- PHP Programming
- Web Publishing

**Operations Management**
- Supply Chain Management
- Logistics Management
- Occupational Safety and Health Management
- Project Management Training Course

**General Management**
- Strategic Management
- Change Management
- Creative Working
- Total Quality Management
- 5S

**Communication and Customer Service**
- Presentation Skills
- Technical Report Writing
- Fine Dining for Corporate Etiquette
- Effective Negotiation Skills
- Business English
- English as a Second Language
- Interviewing Techniques

**Leadership and People Skills**
- Effective Meeting Skills
- Understanding people at work – Teamwork
- Supervisory skills
- Leadership, Motivation and Dynamic Team Building
- Thinking outside the box

**Luncheon Talks**
- Stress Management
- Raising Effective Families
- Enhancing Personal Effectiveness
- Your Chosen Destiny
5 Security and Recovery (SNR)

Keeping up with the latest security protocol can be overwhelming. Let us cut through the confusion with free assessments and honest recommendations. We will find ways to fit best practices into your budget, creating a stress-free strategy to protect your business.

5.1 Internet Security

You have a network full of valuable, confidential business information. Without proper Internet security, intruders may enter your network or a virus outbreak can create costly and time consuming havoc. With IT Jaya, you will have the peace of mind as we protect your network to keep your business safe and without strangling your communications.

5.2 Backup Solutions

In the Information Revolution, your business depends on data. Random and infrequent backups are not enough to protect you from data losses. With our backup solutions, you are assured of regular backups to allow you to focus on your business. For complete protection, your data could be stored off-site, where it remains completely confidential and encrypted. Whenever you need it, 24 hours a day, 7 days a week. Your secret encryption key ensures that no one can retrieve your data unless authorized by you.

5.3 Disaster Recovery and Contingency Planning

In protecting your business, it's best to expect the unexpected. We can help you devise a plan for dealing with disaster so that you can start your business operation in the shortest time possible.
6 IT Infrastructure and Services

Speed is essential in the business world that we live in. You need the right technology solutions to cater for your growth. With our up-to-the-minute expertise, we can assess your needs. We will actively help you to find ways to squeeze the most out of technologies you already have and point the way to your IT future.

6.1 Computer Hardware

6.1.1 Server, Workstations, Printers and UPS

IT Jaya deals with products that ranges from HP, IBM to APC. Whatever your needs and budget may be, we will have a way to meet your hardware and networking needs.

6.1.2 Point-Of-Sales (POS) Terminal and peripherals

Your transactions are food for your company. That is why it is important to know how much you are getting in order to know how well you are doing. Our POS solutions will meet your needs and caters to your business growth.
6.2 Installation and Troubleshooting

Are you tired of not getting great IT support? Look no further as we have our team of experts to cater to your basic IT needs. We can help you to decrease your downtime and increase your productivity. Just call and we will come to your site, search out the root cause of the problem, and implement the best fix to get you up and running fast.

6.3 Network services

We make your network work as we are able to design the network you need, whether your needs are small or large, in-house or mobile. We will install, test and teach you what you need to know to utilize it effectively. You are also able to obtain a maintenance package from us to keep you and your network going.

6.4 Preventive maintenance

Our team is able to evaluate your systems, uncover potential trouble spots and provide solutions BEFORE problems arise. We offer customized, affordable monthly service contracts to continually monitor and maintain the health of your IT environment. Our flexible packages model means that you pay for what you need and skip the excess. We will visit you on a prearranged appointment schedule with minimal interruption and making it easy for you.
7 IT Jaya Track Records

The following are the selected projects to highlight the successful completion and on-going projects of IT Jaya. They merely signify the competence of the IT Jaya in business and information technology.

7.1 Business Software Suite

7.1.1 Omega Semiconductor Sdn Bhd


- **Company description**: Established in 1993, Omega has steadily grown to be one of the leading Metal-Can, LED and Molded Discrete assembly and test facility in Malaysia, serving world wide multinational clients. It now has two manufacturing plants with a total of 280,729 square feet built up area facilities to semiconductor industry standard.

- **Project description**: Implemented Open Source solution that resulted in cost-savings and higher productivity. We used Linux and LTSP so that Omega will have increased security and it lowers the software licensing.

7.1.2 Aik Cheong Coffee Roaster Sdn Bhd

- **URL**: [www.aikcheong.com.my](http://www.aikcheong.com.my)

- **Company description**: Aik Cheong is a household name in Malaysia and making waves throughout Asia. Aik Cheong reach out to China, Singapore, Taiwan, the Americas, Canada, U.S.A, Australia and Poland. They have been manufacturing coffee since 1955 in Melaka, Southern City State of West Malaysia. Their manufacturing coffee plant itself has over 300,000 sq. ft of manufacturing space.
• **Project description**: Aik Cheong is currently using the Hewis Enterprise Inventory and Accounting. Initially, Aik Cheong was using well known “UXX” system. However, there was data loss as the transaction grew. By switching to Hewis, Aik Cheong is able to leverage on its IT system for decision-making purposes.

### 7.1.3 Swanmet (M) Sdn Bhd

- **URL**: [www.swanmet.com](http://www.swanmet.com)
- **Company description**: Swanmet is a one stop foundry and solution centre for its customers. It has a wide range of customers from varied industries in East Asia, Australia, Europe and North America. It manufactures a wide range of ferrous and non-ferrous casting ranging from 0.5kg to 8,000kg.
- **Project description**: Swanmet would like to monitor its operational activities through a computerized and distributed system. In addition, the system will allow selective users to access the system. The features of the system include reporting, user login, system administration module, production module and planning module.
7.1.4 Navotech Technology Sdn Bhd

URL: www.navotech.com.my

- **Company description**: Navotech is a computer company distributing and retailing all parts of a computer including network, communications products, peripherals and accessories.

- **Project description**: Having its 6 branches at Melaka and Johor states, Navotech engaged “Smart” Online system to enable the person in charge to standardize stock items coding, update stock’s cost price and selling price for branches at one click, prevent fraud at branches level, control over cash sales transaction and consolidate branches accounts into company total accounts.
7.2 Digital Communication Solutions

7.2.1 Yayasan Strategik Sosial

- **URL**: www.yss98.com

- **Company description**: YSS is a branch of the Malaysian Indian Congress (MIC) that acts as a social network for the Malaysian Indian Community. It is funded by the government to help uplift the urban poverty situation throughout peninsular Malaysia with the focus on Wilayah Persekutuan and Selangor. YSS is headed by Dato’ Seri Samy Vellu, Tan Sri Nijhar and Dr Denison Jayasooria.

- **Project description**: YSS wanted to allow its activities to be shared between the various branches of YSS throughout Malaysia. By setting up a web portal for members to share information and knowledge, YSS is able to save time and money as well as improve its collaboration with the various branches.

7.2.2 Malaysian Crime Prevention Foundation

- **URL**: www.emcpf.org

- **Company description**: MCPF aims to contribute to the enhancement of effective measures for crime prevention and the treatment of the offenders by way of survey, research and other programmes. The patron of the foundation is Tun Dato’ Seri Dr. Mahathir Mohamad.

- **Project description**: MCPF had an existing website that was developed by another party. MCPF wanted to revamp the site and to it will allow the staff members of the foundation to have a better control over the content of the site. The modules includes are content management system, event management system and photo gallery.
7.2.3 GJH Construction Sdn Bhd

- **URL** : [www.gjhsb.com](http://www.gjhsb.com)

- **Company description** : GJH started its establishment in Alor Gajah, Melaka in 1989, involving mainly in building construction work. Throughout the years, the company gradually expanded and has earned a certification with CIDB as a grade G7 (without limit) building work and civil work contractor. To-date GJH has completed about 200 million worth or work.

- **Project description** : As part of its corporate identity and marketing strategy, GJH has engaged IT Jaya to construct a web brochure for its company. This is done to promote the sales of its properties and increase the awareness of those who intend to engage GJH for projects.

### 7.3 Corporate and IT Training

#### 7.3.1 Infineon Technologies (M) Sdn Bhd

- **URL** : [www.infineon.com](http://www.infineon.com)

- **Company description** : Infineon is a Multi-National Company (MNC) that has a manufacturing plant in Melaka, Malaysia since 1973. It is an assembly and final test facility for products such as DRAM, small signal devices, power and logic devices.

- **Project description** : As part of their continuous improvement, Infineon has engaged IT Jaya in corporate training. Despite their high standards and requirements, IT Jaya managed to have an account to provide Infineon with professionally conducted training courses in Meeting Skills and Technical Report Writing.
7.3.2 Cubics Creative Electronic Sdn Bhd

- **URL**: [http://asia.creative.com/](http://asia.creative.com/)

- **Company description**: Creative is the worldwide leader in digital entertainment products for the personal computer and the Internet. Creative was founded in Singapore in 1981 with the vision that multimedia would revolutionize the way people interact with their PCs.

- **Project description**: Creative has a manufacturing plant in Malaysia and they have engaged IT Jaya to provide luncheon talks on topics such as Fine Dining, Stress Management and Presentation Skills.

7.3.3 Hualon Corporation (M) Sdn Bhd

- **URL**: [www.hualon.com](http://www.hualon.com)

- **Company description**: Hualon is fast advancing as one of the first class textile manufacturers. Their primary products include Polyester, Cotton and Nylon. As a vertical integrated manufacturer, they offer Chips, Yarns and Fabrics made of those materials.

- **Project description**: Being a Taiwanese-based company, there are a lot of Mandarin-speaking executives and non-executives that are looking into improving their English skills. Hualon engaged IT Jaya to conduct English as a Second Language and Presentation Skills.

7.4 Security and Recovery

7.4.1 Melaka Sentral Sdn Bhd

- **Company description**: Melaka Sentral is the public transportation hub of Melaka. The terminal was built at a cost of about RM48 million. The facility includes a wet market, a farmer's market, eating outlets and a shopping mall.
• **Project description**: In addition to engaging IT Jaya to produce a Property Management System, Melaka Sentral has engaged IT Jaya to increase its security from invasion via the Internet.

### 7.4.2 MatchPlus (M) Sdn Bhd

• **Company description**: Match Plus (M) Sdn Bhd is a catalogue sales company that has distributions throughout the whole of Malaysia. The headquarter is based in the state of Melaka and their products include shoes, leather bags and clothings for adults and children.

• **Project description**: Match Plus engage us for its IT security protection from threats via the Internet. Additionally, Match Plus is also using the Hewis Accounting and Inventory for its business purposes.

### 7.5 IT Infrastructure and Services

#### 7.5.1 Sahaj Vacation Network Sdn Bhd

• **URL**: [www.malaysiavacation.com.my](http://www.malaysiavacation.com.my)

• **Company description**: Sahaj was incorporated in 2004 and is registered with the Ministry of Culture, Arts and Tourism of Malaysia under the license 4004. It has organized overseas trips, seminars, transportation and specialized in diving and island packages.

• **Project description**: Being a new and growing company, Sahaj did not want to spend too much and yet wanted trusted advice on IT. They have engaged IT Jaya for the purchase of computer hardware and software applications.

#### 7.5.2 Melaka Mall Sdn Bhd

• **Company description**: Melaka Mall is a one-stop shopping center for the family. It is strategically located in Melaka to cater to the locals and with eating outlets, a supermarket and shops of various kinds, one is able to have a fulfilling experience with Melaka Mall.
• **Project description** : Melaka Mall has a management office that required a local area network (LAN) and set up of computers. They have engaged IT Jaya to provide the necessary advice and services.

### 7.5.3 Gerakan Pujangga Sdn Bhd

• **Company description** : Gerakan Sdn Bhd is involved in a wholesaler of processed wood. It imports them and sells them to distributors throughout Malaysia. It is based in Melaka and Johor.

• **Project description** : As the operation of the business expands, the traditional usage of paper is no longer able to keep up with the demands. Gerakan decides to computerize its inventory with a highly customized interface. IT Jaya developed a system to ease their billing and provided support for their technical issues.
8 IT Jaya's Vision, Mission, Tagline and Values

- **IT Jaya’s Vision**:

  *To be the leader in helping growing businesses to be victorious in achieving their goals with Information Technology (IT)*

  The vision of a company steers IT Jaya towards success making the vision more than critical than its financial goals. It immediately creates a vacuum that draws people and businesses from various fields. IT Jaya has the vision to energize people with quality software solutions to meet their business needs efficiently.

- **IT Jaya’s Mission**:

  *Actively provide affordable and professional outsourced IT products and services to growing businesses.*

  IT Jaya's mission denotes the action that is required to make it right. IT Jaya makes a commitment to anyone that is in alignment with us. We stand tall in our very own “Made-In-Malaysia” solutions with the aim of competing directly with those of the established international brand names.

- **IT Jaya's Tagline**

  *IT Solutions for the rest of us*

  We are constantly making decisions based on our past experiences for the future. In IT Jaya, we believe in being successful at the present moment. There are features within other solutions that cater for the present and distant future of
a business. Unfortunately, a lot of the features are never used and that results in wastage. Our approach is to understand your present needs and keep the solution simple and targeted for the present moment and the near future.

- *IT Jaya’s Values:*
  - *Be brutally honest*
  - *It’s about greater, not bigger*
  - *It’s about business, not technology*
  - *Keep it affordable*
  - *Keep it simple and targeted*

### 9 Contact Details
For more information please contact us at:

**Address:** 44A Jalan Seri Mangga 1/2, Taman Seri Mangga Sek 1, 75250 Melaka, Malaysia

**Telephone:** +6 06 – 337 1646, 334 4135

**Fax:** +6 06 – 336 1009

**Web:** [http://www.itjaya.com](http://www.itjaya.com)